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ABSTRACT

This annual placement report provides information on the students who graduated from the New Hampshire Technical Institute and the six New Hampshire Vocational Technical Colleges in 1990. The report presents statewide data on the educational and job status of the graduates; their field of employment; numbers and percentages of graduates employed within New Hampshire; salary ranges and averages by field; average graduate starting salaries for the last 10 years; data on graduates by field for each of the seven schools; a list of four-year institutions to which graduates transferred; and a list of employers of 1990 graduates. Study findings include the following: (1) in 1990, 488 men and 582 women graduated from the postsecondary technical educational system; (2) 73% of the graduates went directly to full-time employment, and 5% took part-time employment; (3) 92% of the employed graduates were working in areas related to their field of study and 81% were working within New Hampshire, with the remainder generally employed in New England; (4) the nursing programs had the largest numbers of graduates (n=257); (5) 92% of the employed graduates could commute to their jobs from their homes; and (6) average starting salaries were $16,562 for business program graduates, $18,521 for technical and industrial program graduates, $22,704 for health program graduates, and $26,627 for general associate degree graduates. Data tables and the system mission statement are included. (PAA)

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GRADUATE PLACEMENT REPORT 1990

NEW HAMPSHIRE TECHNICAL COLLEGES & INSTITUTE

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THE CLASS OF 1990

The Department of Postsecondary Technical Education is pleased to present this summary of the successes the graduates of the Class of 1990 experienced this year.

The Postsecondary System is a primary supplier of highly skilled personnel for New Hampshire business and industry. This year's class was comprised of 488 men and 582 women. Seven hundred seventy-eight (778) graduates went directly to full time employment (73%) and 48 (5%) to part time employment, 92% in a job directly related to their college major. Continuing their full time education at another college were 141 graduates (13%). Of the graduates who entered the job market, 629 or 81% took jobs within the State of New Hampshire and 718 or 92% could commute to their new job from their home.

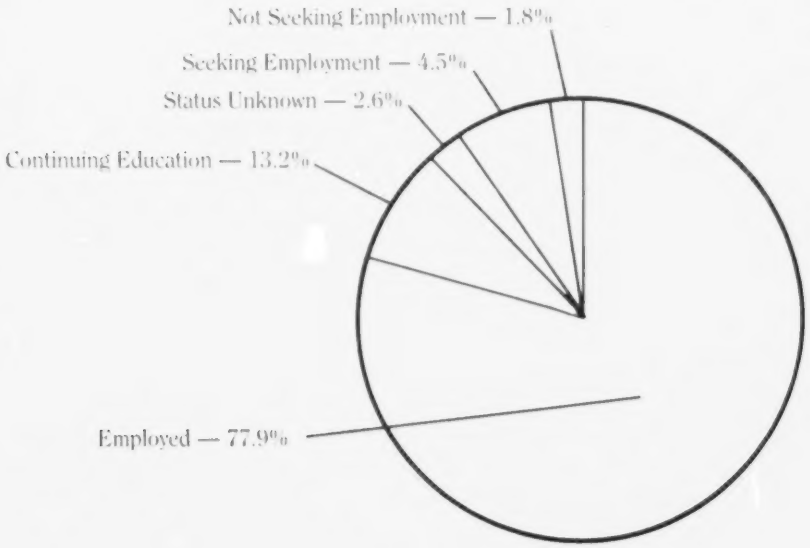
The Technical Institute/Technical College system offers over 50 different programs designed to reflect the employment needs of the State. These programs can be grouped into three major categories: Business, Technical & Industrial and Health. Nursing programs made up the largest single group of graduates – 257 individuals graduated from the ADN programs.

Many positions were obtained as a result of contacts between potential employers and students arranged and fostered by the lifetime placement services provided at each institution. Other placements resulted from continuation of former or current work-related associations.

JOB PLACEMENT – OUR MOST IMPORTANT PRODUCT

NEW HAMPSHIRE POSTSECONDARY TECHNICAL EDUCATIONAL SYSTEM
Status of Graduates as of November 1, 1990

INSTITUTION	Number of Graduates	Number Employed Full Time	Number Employed Part Time	Number Continuing Education	Number Entering Service	Number Seeking Employment	Number Not Seeking Employment	Number Status Unknown
NHTC Berlin	107	83	6	4	0	10	2	2
NHTC Claremont	145	123	11	3	1	4	0	3
NHTI Concord	370	270	0	78	1	16	3	2
NHTC Laconia	91	49	4	5	4	4	5	20
NHTC Manchester	173	126	14	26	1	0	5	1
NHTC Nashua	70	42	6	15	1	5	1	0
NHTC Stratham	114	85	7	10	0	9	3	0
Total	1070	778	48	141	8	48	19	28
Percent	100%	72.7%	4.5%	13.2%	0.7%	4.5%	1.8%	2.6%



A COMMITMENT TO NEW HAMPSHIRE

The Legislature of the State of New Hampshire established the New Hampshire Technical Institute and the New Hampshire Technical Colleges so that they could develop skilled workers and technicians as valuable resources to improve and bolster the State's economy. Since the Institute/College System has been established, evidence has shown that this has occurred. This year 81% of the graduates employed are at work within the State of New Hampshire. The 19% who work out-of-state are generally employed in northern New England. Many who work out-of-state continue to live in New Hampshire. Most of the employed graduates commute to their new jobs from their home in which they reside prior to entering the College/Institute. This percentage ranged from 84% to 94%.

AN EDUCATION WITH DIRECTION

FIELD OF EMPLOYMENT STATUS OF GRADUATES EMPLOYED FULL TIME

INSTITUTION	Number Employed	Percent Employed In Major Field	Percent Employed In Related Field	Percent Employed In Different Field	Number Employed In Major Field
NHTC @ Berlin	83	82%	8%	10%	68
NHTC @ Claremont	123	98%	0%	2%	120
NHTI @ Concord	270	94%	3%	3%	254
NHTC @ Laconia	49	63%	16%	21%	31
NHTC @ Manchester	126	75%	10%	15%	95
NHTC @ Nashua	42	83%	5%	12%	35
NHTC @ Stratham	85	77%	21%	2%	65
Total/Average	778				668

Percent Employed in Major = 85.86%

GRADUATES WHO CAN COMMUTE FROM THEIR HOME TO WORK

INSTITUTION	Number Employed	Percent Who Can Commute	Percent Who Cannot Commute	Number Who Can Commute
NHTC @ Berlin	83	83%	17%	69
NHTC @ Claremont	123	91%	9%	112
NHTI @ Concord	270	93%	7%	250
NHTC @ Laconia	49	98%	2%	48
NHTC @ Manchester	126	94%	6%	118
NHTC @ Nashua	42	98%	2%	41
NHTC @ Stratham	85	91%	9%	77
Total/Average	778			715

Percent Who Can Commute = 91.90%

GRADUATES WHO ARE EMPLOYED IN NEW HAMPSHIRE

INSTITUTION	Number Employed	Percent Working In New Hampshire	Percent Working Out of State	Number Employed In New Hampshire
NHTC @ Berlin	83	81%	19%	67
NHTC @ Claremont	123	72%	28%	89
NHTI @ Concord	270	84%	16%	227
NHTC @ Laconia	49	88%	12%	43
NHTC @ Manchester	126	80%	20%	101
NHTC @ Nashua	42	83%	17%	35
NHTC @ Stratham	85	79%	21%	67
Total/Average	778			629

Jan. 8/91

Percent Employed in New Hampshire = 80.85%

AN INVESTMENT THAT PAYS OFF

ANNUAL SALARY DATA FOR GRADUATES EMPLOYED FULL-TIME, BASED UPON REPORTED SALARIES

BUSINESS PROGRAMS

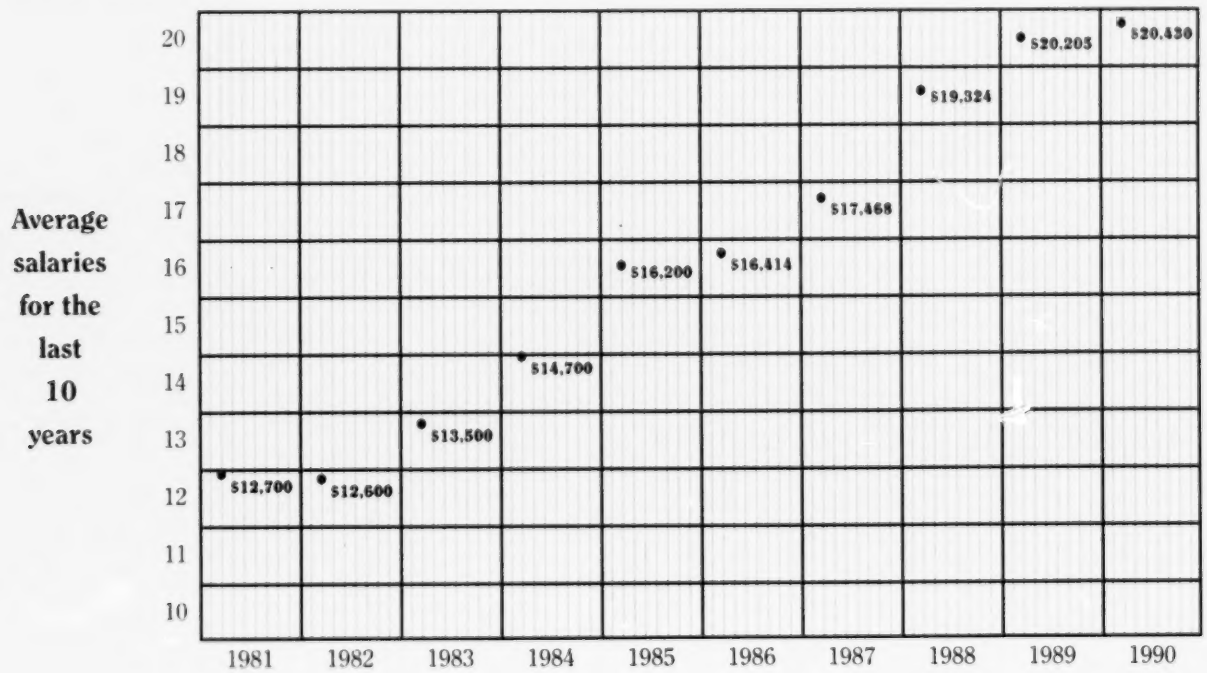
PROGRAM	Number Reporting	High	Average	Low
Accounting	26	$22,500	$14,788	$10,000
Admin. Secretarial Mgmt.	1	$20,000	$20,000	$20,000
Admin. Support/Info. Process	1	$13,520	$13,520	$13,520
Banking & Finance	1	$35,000	$35,000	$35,000
Business Admin./Management	45	$36,000	$16,659	$ 8,400
Business Computer Applications	2	$18,000	$16,800	$15,600
Computer Info. Systems	13	$27,000	$20,462	$14,000
Microcomputer Business Mgmt.	6	$18,720	$13,766	$10,000
Medical Office Assistant	1	$16,000	$16,000	$16,000
Office Technician	3	$13,520	$11,473	$10,400
Executive Office Assistant	3	$22,100	$18,033	$14,000
TOTAL BUSINESS	102	$36,000	$16,562	$ 8,400

TECHNICAL AND INDUSTRIAL PROGRAMS

Architectural Engineering Tech.	12	$29,000	$19,468	$14,000
Automotive	33	$28,000	$16,915	$10,400
Auto/Marine Technology	4	$25,000	$15,650	$ 9,600
Auto Body Repair	3	$20,800	$20,267	$20,000
Building Construction	18	$22,400	$18,192	$16,000
Commercial Design/Illustration	4	$18,500	$14,388	$10,700
Computer Engineering Tech.	1	$16,000	$16,000	$16,000
Computer Electronics	2	$15,600	$14,500	$13,520
Computer & Electronics Tech.	5	$19,000	$17,603	$15,415
Culinary Arts	5	$16,120	$15,544	$14,000
Drafting	19	$32,000	$18,395	$11,440
Electrical Construction	8	$17,700	$14,418	$ 9,000
Electronic Engineering Technology	15	$31,000	$21,240	$14,700
Fire Protection/Fire Science	5	$23,000	$19,169	$15,000
Graphic Arts	12	$25,000	$16,906	$12,000
Heat/Ventilation/Air Cond.	7	$35,000	$23,429	$17,000
Industrial Electricity	5	$24,000	$17,850	$14,000
Industrial Mech. Maintenance	1	$40,000	$40,000	$40,000
Industrial Electronics	14	$28,000	$20,536	$13,000
Electronic/Mechanical Tech.	3	$20,000	$18,800	$16,640
Machine Tool Tech.	24	$27,040	$19,041	$10,920
Mechanical Engineering Tech.	6	$27,000	$20,133	$12,000
Indust. Mech. Engineering Tech.	4	$35,000	$24,250	$18,000
Natural Resources Mgmt.	3	$24,960	$19,760	$13,520
Pulp & Paper Tech.	5	$30,000	$23,728	$20,000
Welding	3	$30,000	$22,667	$16,000
Water Wastewater (diploma)	1	$20,800	$20,800	$20,800
TOTAL TECHNICAL AND INDUSTRIAL	222	$40,000	$18,521	$ 9,000

HEALTH PROGRAMS

PROGRAM	Number Reporting	High	Average	Low
Alcohol Counseling	1	$32,000	$32,000	$32,000
Child Care	1	$10,400	$10,400	$10,400
Community Social Services	2	$20,000	$14,425	$ 8,850
Dental Assistant	14	$20,800	$17,177	$12,000
Dental Hygiene	30	$41,600	$31,234	$24,000
Diag. Med. Sonography	6	$35,000	$30,007	$26,000
Fitness Technician	2	$18,000	$16,000	$14,000
Health Science	1	$18,720	$18,720	$18,720
HS/Alcohol Counseling	2	$19,000	$18,000	$17,000
HS/Mental Health	3	$18,000	$16,333	$14,000
Health Info. Specialist	4	$15,600	$13,276	$10,003
Emergency Medical Care	23	$30,000	$21,206	$15,900
Human Services	3	$17,500	$15,000	$13,500
Interpreter Tutor	3	$15,400	$13,060	$11,200
Medical Assistant	4	$13,770	$13,323	$12,480
Medical Lab Tech.	4	$20,800	$20,140	$19,760
Medical Records	5	$18,928	$16,636	$14,420
Nursing	161	$75,000	$25,358	$15,000
Occupational Therapy Assist.	11	$19,500	$16,702	$14,500
Practical Nursing	44	$26,000	$18,631	$14,040
Physical Therapist Assist.	12	$21,840	$17,837	$12,000
Respiratory Therapy	2	$28,000	$24,920	$21,840
Radiologic Technology	11	$26,000	$22,345	$20,000
Surgical Technology	6	$14,400	$16,049	$18,200
Veterinary Assistant	5	$16,600	$14,940	$13,000
TOTAL HEALTH	360	$75,000	$22,704	$ 8,850
General Associate Degree	12	$50,000	$26,627	$13,208
AVERAGE ALL SALARIES (exc. Gen. Associate Degrees)	684	$75,000	$20,430	$ 8,400



NEW HAMPSHIRE TECHNICAL COLLEGE — BERLIN

The New Hampshire Technical College at Berlin graduated 107 students, 52% male, 48% female. Of these 107, 83% accepted employment and 4% were continuing their collegiate education. Of those employed, 90% were working in an occupation directly related to their college program, 81% were employed in New Hampshire, and 83% could commute from their home town to their new job.

STATUS	ACC	ADN	AT	CA	CA dip	MTP	MM	MD	NRM	OT	PPT	CSS	IMM	GAAS	WWT dip	TOTAL
Number Graduated	12	20	11	8	2	8	10	5	10	5	9	4	1	1	1	107
Employed Full Time	8	16	10	7	1	8	7	5	7	3	6	2	1	1	1	83
Employed Part Time	1	3	0	0	0	0	1	0	1	0	0	0	0	0	0	6
Continuing Education	1	0	0	0	0	0	0	0	0	0	1	2	0	0	0	4
Entering Service	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Seeking Employment	2	0	0	1	1	0	2	0	1	1	2	0	0	0	0	10
Not Seeking Employment	0	1	1	0	0	0	0	0	0	0	0	0	0	0	0	2
Status Unknown	0	0	0	0	0	0	0	0	1	1	0	0	0	0	0	2

ACC = Accounting
ADN = Associate Degree Nursing
AT = Automotive Technology
CA = Culinary Arts
CA dip = Culinary Arts (1 year)
MTP = Machine Tool Processes
MM = Management
MD = Mechanical Drafting
NRM = Natural Resources Management
OT = Office Technology
PPT = Pulp & Paper Technology
CSS = Community Social Services
IMM = Industrial Mechanical Maintenance
GAAS = General Associate in Applied Science
WWT dip = Water, Wastewater Treatment (1 year)

NEW HAMPSHIRE TECHNICAL COLLEGE — CLAREMONT

The New Hampshire Technical College at Claremont graduated 145 students, 10% male, 90% female. Of these 145, 92% accepted employment and 2% were continuing their collegiate education. Of those employed, 98% were working in an occupation directly related to their college program, 72% were employed in New Hampshire, and 91% could commute from their home town to their new job.

STATUS	AN	DR	CC	EN	GA	IT	MA	MB	ML	MR	OT	PN	PT	RT	HI	TOTAL
Number Graduated	24	3	1	3	2	6	7	7	5	5	11	52	13	2	4	145
Employed Full Time	20	3	1	2	2	3	4	6	4	5	11	44	12	2	4	123
Employed Part Time	4	0	0	1	0	1	1	0	1	0	0	2	1	0	0	11
Continuing Education	0	0	0	0	0	1	0	0	0	0	0	2	0	0	0	3
Entering Service	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	1
Seeking Employment	0	0	0	0	0	1	2	1	0	0	0	0	0	0	0	4
Not Seeking Employment	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Status Unknown	0	0	0	0	0	0	0	0	0	0	0	3	0	0	0	3

AN = Associate Degree Nursing
DR = Computer Assisted Drafting
CC = Child Care
EN = Computer Electronics
GA = General Associate in Applied Science
IT = Interpreter-Tutor Training
MA = Medical Assistant
MB = Microcomputer Business Management
ML = Medical Laboratory Technician
MR = Medical Records Technician
OT = Occupational Therapy Assistant
PN = Practical Nursing
PT = Physical Therapist Assistant
RT = Respiratory Therapy
HI = Health Information Specialist

NEW HAMPSHIRE TECHNICAL INSTITUTE — CONCORD

The New Hampshire Technical Institute, Concord, graduated 370 students, 40% male, 60% female. Of these 370, 73% accepted employment and 21% were continuing their collegiate education. Of those employed, 97% were working in an occupation directly related to their college program, 84% were employed in New Hampshire, and 93% could commute from their home town to their new job.

STATUS	AC	AET	BA	BACC	BABF	BAM	CIS	CPET	DA	DH	DMS	EET	EMC	GAS	HLS	HS	HA/AC	HS/MH	IMET	MET	NU	RT	TOTAL
Number Graduated	4	24	3	16	1	40	19	6	19	31	7	26	26	6	2	8	5	6	9	11	90	11	370
Employed Full Time	1	12	3	9	1	25	13	1	14	30	7	15	23	6	1	3	1	3	4	6	81	11	270
Employed Part Time	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Continuing Education	0	9	0	4	0	15	6	5	3	0	0	10	1	0	0	4	4	3	3	5	6	0	78
Entering Service	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	0	0	0	0	0	0	0	1
Seeking Employment	2	3	0	2	0	0	0	0	1	0	0	1	2	0	1	0	0	0	2	0	2	0	16
Not Seeking Employment	0	0	0	0	0	0	0	0	1	0	0	0	0	0	0	1	0	0	0	0	1	0	3
Status Unknown	1	0	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	2

AC = Alcohol Counseling
AET = Architectural Engineering Technology
BA = Business Administration
BACC = Business Administration – Accounting
BABF = Business Administration – Banking & Finance
BAM = Business Administration – Management
CIS = Computer Information Systems
CPET = Computer Engineering Technology
DA = Dental Assisting (1 year)
DH = Dental Hygiene
DMS = Diagnostic Medical Sonography
EET = Electronic Engineering Technology
EMC = Emergency Medical Care
GAS = General Associate in Science
HLS = Health Science
HS = Human Services
HS/AC = Human Services/Alcohol Counseling
HS/MH = Human Services/Mental Health
IMET = Industrial Manufacturing Engineering Technology
MET = Mechanical Engineering Technology
NU = Nursing (ADN)
RT = Radiologic Technology (XRay)

NEW HAMPSHIRE TECHNICAL COLLEGE — LACONIA

The New Hampshire Technical College at Laconia graduated 91 students, 68% male, 32% female. Of these 91, 58% accepted employment and 5% were continuing their collegiate education. Of those employed, 79% were working in an occupation directly related to their college program, 88% were employed in New Hampshire, and 98% could commute from their home town to their new job.

STATUS	ACCT	ASIP	AMT	BM	EC	FS	FP	GA	IEY	TOTAL
Number Graduated	6	4	10	5	23	9	2	27	5	91
Employed Full Time	5	1	5	2	13	4	2	15	2	49
Employed Part Time	0	0	1	1	1	0	0	1	0	4
Continuing Education	0	1	0	2	0	0	0	1	1	5
Entering Service	0	0	0	0	2	2	0	0	0	4
Seeking Employment	0	0	0	0	0	0	0	3	1	4
Not Seeking Employment	1	0	0	0	1	0	0	3	0	5
Status Unknown	0	2	4	0	6	3	0	4	1	20

ACCT = Accounting
ASIP = Admin. Services/Info. Processing
AMT = Automotive/Marine Technology
BM = Business Management
EC = Electrical Construction
FS = Fire Science
FP = Fire Protection
GA = Graphic Arts
IEY = Industrial Electricity

NEW HAMPSHIRE TECHNICAL COLLEGE — MANCHESTER

The New Hampshire Technical College at Manchester graduated 173 students, 64% male, 36% female. Of these 173, 81% accepted employment and 15% were continuing their collegiate education. Of those employed, 85% were working in an occupation directly related to their college program, 80% were employed in New Hampshire, and 94% could commute from their home town to their new job.

STATUS	AS	BCT	CDI	DT	EOA	FT	GAAS	HVAC	IEO	IEY	MOA	MS	NU	WT	TOTAL
Number Graduated	17	28	14	9	4	16	5	17	15	12	2	2	27	5	173
Employed Full Time	14	23	8	7	4	5	3	14	11	8	1	1	24	3	126
Employed Part Time	0	1	1	1	0	3	1	2	1	1	0	0	3	0	14
Continuing Education	2	4	5	1	0	5	1	1	2	2	1	1	0	1	26
Entering Service	0	0	0	0	0	0	0	0	0	0	0	0	0	1	1
Seeking Employment	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Not Seeking Employment	1	0	0	0	0	3	0	0	0	1	0	0	0	0	5
Status Unknown	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1

AS = Automotive Service
BCT = Building Construction Technology
CDI = Commercial Design & Illustration
DT = Drafting Technology
EOA = Executive Office Assistant
FT = Fitness Technology
GAAS = General Associate in Applied Science
HVAC = Heating, Ventilation and Air Conditioning
IEO = Industrial Electronics
IEY = Industrial Electricity
MOA = Medical Office Assistant
MS = Machine Shop
NU = Nursing
WT = Welding Technology

NEW HAMPSHIRE TECHNICAL COLLEGE — NASHUA

The New Hampshire Technical College at Nashua graduated 70 students, 70% male, 30% female. Of these 70, 69% accepted employment and 21% were continuing their collegiate education. Of those employed, 88% were working in an occupation directly related to their college program, 83% were employed in New Hampshire, and 98% could commute from their home town to their new job.

STATUS	ABR	ACC	AST	BCA	BM	CELT	EMD	EMTR	MTPT	TOTAL
Number Graduated	5	7	9	7	16	5	9	4	8	70
Employed Full Time	4	4	7	3	8	5	1	3	7	42
Employed Part Time	0	0	0	3	1	0	2	0	0	6
Continuing Education	1	2	0	1	3	0	6	1	1	15
Entering Service	0	0	1	0	0	0	0	0	0	1
Seeking Employment	0	1	1	0	3	0	0	0	0	5
Not Seeking Employment	0	0	0	0	1	0	0	0	0	1
Status Unknown	0	0	0	0	0	0	0	0	0	0

ABR = Auto Body Repair
ACC = Accounting
AST = Automotive Service Technology
BCA = Business Computer Applications
BM = Business Management
CELT = Computer & Electronics Technology
EMD = Electromechanical Drafting
EMTR = Electronic/Mechanical Technology
MTPT = Machine Tool Processes Technology

NEW HAMPSHIRE TECHNICAL COLLEGE — STRATHAM

The New Hampshire Technical College at Stratham graduated 114 students, 42% male, 58% female. Of these 114, 81% accepted employment and 9% were continuing their collegiate education. Of those employed, 98% were working in an occupation directly related to their college program, 79% were employed in New Hampshire, and 91% could commute from their home town to their new job.

STATUS	AC	AST	EMD	ET	IEO	MTPT	NU	SGT	VA	ASM	IS	MG	GAAS	TOTAL
Number Graduated	1	6	16	9	1	11	44	11	10	1	2	1	1	114
Employed Full Time	1	5	9	7	0	10	37	6	5	1	2	1	1	85
Employed Part Time	0	0	1	0	0	0	2	2	2	0	0	0	0	7
Continuing Education	0	1	2	2	0	1	4	0	0	0	0	0	0	10
Entering Service	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Seeking Employment	0	0	4	0	1	0	1	0	3	0	0	0	0	9
Not Seeking Employment	0	0	0	0	0	0	0	3	0	0	0	0	0	3
Status Unknown	0	0	0	0	0	0	0	0	0	0	0	0	0	0

AC = Accounting
AST = Automotive Technology
EMD = Electro-mechanical Drafting
ET = Electronics Technology
IEO = Industrial Electronics
MTPT = Machine Tool Processes Technology
NU = Nursing (ADN)
SGT = Surgical Technology
VA = Veterinary Assistant
ASM = Administrative Secretarial Management
IS = Industrial Supervision
MG = Marketing
GAAS = General Associate in Applied Science

COLLEGIATE INSTITUTIONS TO WHICH SYSTEM GRADUATES TRANSFERRED

College	City/State	Number
Central Conn. State University	New Britain, CT	1
Daniel Webster College	Nashua, NH	1
Dekalb College	Decatur, GA	1
Ferris State University	Big Rapids, MI	1
Franklin Pierce College	Rindge, NH	1
Hesser College	Manchester, NH	1
Keene State College	Keene, NH	10
Lakeland College	Sheboygan, WI	2
Lyndon State College	Lyndonville, VT	2
Memphis State University	Memphis, TN	1
N.H. Technical College	Berlin, NH	1
N.H. Technical College	Claremont	2
N.H. Technical College	Laconia, NH	2
N.H. Technical College	Stratham, NH	1
N.H. Technical Institute	Concord, NH	8
New England College	Henniker, NH	1
New England Hair Academy	Malden, MA	1
New England Technical Institute	New Britain, CT	1
New Hampshire College	Manchester, NH	12
Northern Essex Community College	Haverhill, MA	1
Notre Dame College	Manchester, NH	5
Plymouth State College	Plymouth, NH	17
Rivier College	Nashua, NH	2
Rochester Inst. of Technology	Rochester, NY	1
Roger Williams College	Bristol, RI	1
Southern Maine Tech. Inst.	S.Portland, ME	1
Springfield College	Springfield, MA	4
St. Anselm College	Manchester, NH	1
United Electronics Inst.	Tampa, FL	1
Unity College	Unity, ME	1
University of Lowell	Lowell, MA	7
University of Maine	Orono, ME	1
University of New Hampshire	Durham, NH	30
University of New Mexico	Albuquerque, NM	1
University of NH at Manchester	Manchester, NH	1
University of Southern Alabama	Mobile, AL	1
University of Tampa	Tampa, FL	1
University of Utah	Salt Lake City, UT	1
Webber College	Babson Park, FL	1
Wentworth Inst. of Technology	Boston, MA	9

EMPLOYERS WHO HIRED 1990 GRADUATES

1400 Motors	Daniel Webster Highway So.	Nashua, NH3060
A & D Heating & Refrigeration	Auburn Rd.	Hooksett, NH 03106
A&C Tire Co.	49 Meditation St.	Atkinson, NH 03811
AAMCO Transmissions	790 Gold St.	Manchester, NH 03103
Ace Welding Co. Inc.	Route 3	Merrimack, NH 03054
Advance Systems Design	159 Main Dunstable Rd. #204	Nashua, NH 03060
Advanced Circuit Technology	Northeastern Blvd.	Nashua, NH 03062
Alexander's Market	Drawnhill	Chelmsford, MA 01824
Alexander's Market	102 Derry Rd.	Hudson, NH 03051
Alexander's Market	859 Hanover St.	Manchester, NH 03103
Allen Construction	Hobbs Rd.	Pelham, NH 03076
Alpha Industries (2)	Lowell St.	Methuen, MA 01844
Alpine Care Center	Hanover St. Extension	Claremont, NH 03743
Alpine Nursing & Rehabilitation Center	8 Peabody Drive	Derry, NH 03038
Ames Department Store	Route 125	Plaistow, NH 03865
Anderson Sunoco	158 Front St.	Exeter, NH 03833
Androscoggin Valley Hospital (5)	59 Page Hill Road	Berlin, NH 03570
Applewood Health Care Center	8 Snow Road	Winchester, NH 03470
Appollo Computer Co.	100 Domain St.	Exeter, NH 03833
Arens Stoneworks	150 Dow St.	Manchester, NH 03101
Aroostook Medical Center	Box 151	Presque Isle, ME 04769
Asset and Investment	24 Montgomery Street	Concord, NH 03301
Associated Grocers of NE	Gold Street	Manchester, NH 03103
ATC Electronics	Rte. 101	Stratham, NH 03885
Autumn Care	Bringle Ferry Rd.	Salisbury, NC 28144
B & B Construction	Old Route 25	Rumney, NH 03266
Bahan & Bahan Chiropractic Center	33 Crystal Ave.	Derry, NH 03038
Bakland, Leif DMD	Forrester Street	Newburyport, MA 01950
Balsam Environmental Consultants, Inc.	5 Industrial Way	Salem, NH 03079
Bank East	Pleasant St.	Claremont, NH 03743
Bank of New Hampshire	115 John Devine Drive	Manchester, NH 03105
Barbara's Restaurant		Whitefield, NH 03598
Barker, Gary T. DMD	43 Exchange Street	Rumford, ME 04276
Barlo Signs	158 Greeley St.	Hudson, NH 03051
Barnes, Rouillard & McPherson	Broad St.	Claremont, NH 03743
Beech Hill Hospital	P.O. Box 254	Dublin, NH 03444
Belknap County Nursing Home	1152 N. Main St.	Laconia, NH 03246
Belmont Irving Oil	Rt. 3 & 11	Belmont, NH 03220
Bengtson Tool & Die Co. Inc.	RFD 1, Box 798	North Stratford, NH 03590
Berenger Volkswagen	Rte. 11	W. Rochester, NH 03867
Berlin City Bank (2)	485 Main St.	Berlin, NH 03570
Berlin City Toyota	485 Main St.	Gorham, NH 03581
Berlin Foundry (2)	489 Goebel St.	Berlin, NH 03570
Berlin Furniture Mart	Main St.	Berlin, NH 03570
Berlin IGA Foodliner	19 Pleasant St.	Berlin, NH 03570
Bilodeau, William DMD	Northeastern Boulevard	Nashua, NH 03060
Bird Bath Laundromat	855 Hanover Street	Manchester, NH 03104
Block Island Fire Department	P.O. Box 306	Block Island, RI 02807
Bob Bushee Auto Body Inc.	Richville Rd.	Manchester, VT 05262
Borbotsina, Thomas and James (2)	179 Lowell Street	Manchester, NH 03104
Bose Corp.	Colebrook Ind. Park	Colebrook, NH 03576
Bowers Construction Company		Moultonboro, NH 03254
Bradlees Department Store	Fort Eddy Road	Concord, NH 03301
Brattleboro Retreat	75 Linden St.	Brattleboro, VT 05001
Brewer School District	5 Somerset St.	Brewer, ME 04412
Brigham and Women's Hospital	75 Francis Street	Boston, MA 02115
Bristol Dental Associates	1180 Hope Street	Bristol, RI 02809
Bristol Hospital	Brewster Road	Bristol, CT 06010
Brookside Nursing Home (3)	Christian St.	White River Jct., VT 05001
Bruce Transportation Group	Route 106	Belmont, NH 03220
Burbank Hospital	Nichols Road	Fitchburg, MA 01420

Burlow's Renovations	15 Cheney Ave.	Peterborough, NH 03458
Burnham Brothers, Inc.	Songo Locks Road	Naples, ME 04055
Butson's		Lancaster, NH 03584
Butson's Market	Lisbon Road	Lisbon, NH 03585
Cabletron Systems, Inc. (3)	35 Industrial Way	Rochester, NH 03867
Caldwell, Stephen DMD	Peabody R. Annex	Derry, NH 03053
Cambridgeside Galleries	40 Commercial Street	Cambridge, MA 02109
Campton Cupboard	Route 175	Campton, NH 03223
Canteen Corporation	Seabrook Rd.	Nashua, NH 03060
CAR-DEL Property Management	15 Northeastern Avenue	Salem, NH 03079
Cargo Care Engineering	79 Monroe St.	Amesbury, MA 01913
Caron Building Center (2)	39 Union Street	Berlin, NH 03570
Carson City Tire	Pine Street	Amherst, NH 03031
Catholic Medical Center (14)	100 McGregor Street	Manchester, NH 03102
Central Park Veterinary Hospital	Somersworth Rd.	Dover, NH 03820
Chaulk Ambulance Service (2)	100 Merrimack Street	Manchester, NH 03101
Cheshire County Maplewood Nursing Home	River Rd.	Westmoreland, NH 03467
Cheshire Hospital (6)	580 Court Street	Keene, NH 03431
Chubb Life America (3)	1 Granite Place	Concord, NH 03301
Citizens League for Adult Special Services	Haverhill St.	Andover, MA
City Bank & Trust	24 Tremont Sq.	Claremont, NH 03743
City of Berlin	White Street, City Building	Berlin, NH 03570
City of Concord	41 Green Street	Concord, NH 03301
City of Manchester School Department	9 Notre Dame Avenue	Manchester, NH 03101
Citydesign Collaborative Inc.	334 Boylston Street	Boston, MA 02116
Claremont Savings Bank	145 Broad Street	Claremont, NH 03743
Claremont School District	Broad St.	Claremont, NH 03743
Clarion Somerset Hotel	2 Somerset Parkway	Nashua, NH 03060
Coastal Precision Machining	Rte. 16	Somersworth, NH 03878
Coastal Specialty Forest Products	1500 Hooksett Rd.	Hooksett, NH 03106
Collision Auto Body	Daniel Webster Highway	Merrimack, NH 03054
Concord Area Trust for Community Housing	1 South Street, Box 987	Concord, NH 03301
Concord Fire Department (2)	48 Green Street	Concord, NH 03301
Concord Group Insurance Co.	4 Bouton Street	Concord, NH 03301
Concord Hospital (10)	250 Pleasant Street	Concord, NH 03301
Concord Savings Bank	43 North Main Street	Concord, NH 03301
Continental Microwave & Tool	Merrill Rd.	Hampton, NH 03842
Coos County Family Health Services	54 Willow Street	Berlin, NH 03570
Copley Hospital	Washington Highway	Morrisville, VT 05661
Cottage Hospital (2)	Swiftwater Rd.	Woodsville, NH 03785
Country Valley Health Care Center	24 N. Main Street	Lancaster, NH 03584
Courville Nursing Home	22 Hunt St.	Nashua, NH 03060
Cross Machine Shop	Glen Avenue	Berlin, NH 03570
Croteau, John M. DMD	226 Main Street	Keene, NH 03431
Cryo Industrial of America Inc.	24 Keewaydin Dr.	Salem, NH 03079
Dan Fitzgerald Subaru	RFD #1, Route 3	Laconia, NH 03246
Dartmouth Bank		Gorham, NH 03581
Dartmouth Hitchcock Medical Center (16)	2 Maynard St.	Hanover, NH 03733
Dartmouth Printing (3)	915 Holt Ave.	Manchester, NH 03103
Datum Machine Technology	75 Broadway	Dover, NH 03820
Dave's Auto Center (2)	116 South Main St.	Manchester, NH 03102
DCA Engineering Inc.	7 Liberty Hill Rd.	Henniker, NH 03242
Decelles	Belknap Mall	Belmont, NH 03220
Decking Unlimited	38 Rolling Ridge Rd.	Londonderry, NH 03053
Demoulas Market Basket	East St.	Tewksbury, MA 01876
Demoulas Market Basket	Fort Eddy Rd.	Concord, NH 03301
Demoulas Market Basket	Tri City Plaza	Somersworth, NH 03878
Denron Plumbing & Heating	Front St.	Manchester, NH 03102
Dental Associates	Main Street	Manchester, NH 03102
Design Unlimited		Atkinson, NH 03811
Dialysis Service of New Hampshire	2 Fiske Road	Concord, NH 03301
DiBona, Mark DMD	19 Hampton Road	Exeter, NH 03833
Doctors Biron and Hamel	Second Street	Manchester, NH 03108

Doctors Cassidy & Wilson	R.F.D. #8, Route 101	Bedford, NH 03102
Doctors Puccini & Roberge	48 Riverway Place	Bedford, NH 03102
Doug Tom's Heating/AC	9 New Searles Rd.	Nashua, NH 03060
Dover House Health Care	Plaza Dr.	Dover, NH 03820
Dr. Hoyle	1 Greenfield Dr.	Somersworth, NH 03878
Dragon Graphics	Tenney Mt. Rd.	Plymouth, NH 03264
Dreher Holloway Buick BMW (2)	Epping Rd.	Exeter, NH 03833
Dustin, Cedric DMD	35 Main Street	Pittsfield, NH 03263
E.P.E. Corporation	540 N. Commercial Street	Manchester, NH 03101
Easter Seals (2)	555 Auburn Street	Manchester, NH 03103
Eastern Air Devices	1 Progress Drive	Dover, NH 03820
Eastern Rainbow, Inc.	Derry Industrial Park	Derry, NH 03038
Ed White Auto Sales	RFD#1	St. Albans, VT 05478
Edgewood Center	928 South St.	Portsmouth, NH 03801
Educational Finance Group	57 Regional Drive	Concord, NH 03301
EG&G Berthold	472 Amherst St.	Nashua, NH 03063
Elca of New Hampshire	476 Union Ave.	Laconia, NH 03246
Electrisola (2)	126 High St.	Boscawen, NH 03301
Elliot Hospital (6)	955 Auburn St.	Manchester, NH 03103
Enloe Hospital	The Esplanade	Chico, CA 95926
Epsom Manor Home	28 South St.	Epsom, NH 03234
Exeter Hospital (5)	10 Buzzell Ave.	Exeter, NH 03833
F & M Heating & Air Conditioning	354 Lowell St.	Lawrence, MA 01841
Fairview/Fairwood	Box 389	Dublin, NH 03444
Family Health Center	252 Mechanic St.	Lebanon, NH 03766
Fay's Boat Yard	Varney Point	Gilford, NH 03246
Filenes Department Store	1500 South Willow St.	Manchester, NH 03103
Fineline Painting Co	Williston Rd.	So. Burlington, VT 05403
Finn, Raymond DMD	367 Union Avenue	Laconia, NH 03246
First Bank of Essex		Windham, NH 03087
First Capital Bank	1 Capital Plaza	Concord, NH 03301
Fleet Bank	1 Indian Head Plaza	Nashua, NH 03060
Foss Manufacturing	Neck Road	Haverhill , MA 01835
Franconia Auto Service	Main Street	Franconia, NH 03580
Frank Yanco Pontiac	Auto Center Rd.	Manchester, NH 03103
Franklin Regional Hospital	Aikin Avenue	Franklin, NH 03235
Freudenberg - NOK	Ragged Mountain Highway	Bristol, NH 03222
Friendly's Restaurant	So. Main St.	Rutland, VT 05701
Friendship Manor Convalescent Center	Hershberger Rd.	Roanoke, VA 02416
Frisbie Memorial Hospital (9)	Whitehall Rd.	Rochester, NH 03867
Frontier Corp. Builders	390 Pearl St.	Manchester, NH 03104
G.A. Laflamme Electric	100 Harvey Rd.	Londonderry, NH 03053
Gallus & Green	292 Pleasant Street	Berlin, NH 03570
General Electric		Bangor, ME 04401
Gerber Dental Center	Spaulding Turnpike	Newington, NH 03801
Gifford Memorial Hospital	44 S. Main St.	Randolph, VT 05060
Gladstone Ford	Rte. 102	Londonderry, NH 03053
Glauber, Jeffrey A. DMD	Bedford Road	Merrimack, NH 03054
Glencliff Home for the Elderly (2)		Glencliff, NH 03238
Golas, Paul DMD	273 Derry Road	Litchfield, NH 03051
Goldenview Health Care	Rte. 104	Meredith, NH 03253
Goss Lincoln Mercury	Lafayette Rd.	Portsmouth,NH 03801
Gould, Inc.	374 Merrimack St.	Newburyport,MA 01950
GP Thermofoam	1201 Candia Rd.	Manchester, NH 03103
Granite State Machine Co.Inc.	124 Joliette St	Manchester, NH 03102
Grappone Industrial,Inc.	P.O. Box 478	Concord, NH 03301
Gray, Douglas DDS	337 York St.	York, ME 03909
Great American Software Inc. (2)	615 Amherst St. Box 2066	Nashua, NH 03063
Green Mt. Sports Physical Therapy	P.O. Box 650	Barre, VT 05641
Greenbriar Terrace	55 Harris Rd.	Nashua, NH 03062
Grist Mill Restaurant	South Street	Bow, NH 03304
Grobet File	Rt. 12	Charlestown, NH 03603

Grossman's Lumber	DW Highway	Nashua, NH 03060
GTE Sylvania (2)	West Main St.	Hillsboro, NH 03244
GTE Sylvania (2)	655 South Willow St.	Manchester, NH 03103
Hadco Printed Circuits Corp.	Manchester Rd.	Derry, NH 03038
Hale Hospital	Lincoln Ave.	Haverhill, MA
Hampshire Hills	Emerson Rd.	Milford, NH 03055
Hampton Veterinary Hospital	871 Lafayette Rd.	Hampton, NH 03842
Hannaford Brothers Co.	145 Pleasant Hill Rd.	Scarborough, ME 04074
Hanover Terrace	Lyme Road	Hanover, NH 03755
Hansvedt Industries Inc.	3 Kettering Pk	Urbana, IL 61801
Harmon Temp	50 Elliott St.	Brattleboro, VT 05153
Harrison Publishing House	South St.	Littleton, NH 03561
Harvard Industries/Kingston-Warren (3)	Rte. 85	Newfields, NH
Havenwood Retirement Center (3)	33 Christian Ave.	Concord, NH 03301
HD Goodall Hospital, Inc. (2)	25 June St.	Sanford, ME 04073
Heighton Allen Inn		New York
Hellen Equipment Corp.	170 High St.	Canton, MA 02031
Hillsboro County Nursing Home	Mast Rd.	Grasmere, NH 03045
Hilltop Chevrolet	Rt. 16	Somersworth, NH 03878
Hitchcock Clinic	21 East Hollis St.	Nashua, NH 03061
Hitchcock Clinic	25 River Rd.	Bedford, NH 03102
Hitchcock Clinic - Concord	279 Pleasant St.	Concord, NH 03301
Holt Lumber co.	18 Groton Rd.	Nashua, NH 03063
Holy Family Hospital	70 East St.	Methuen, MA 01844
Home Health Visiting	1 Water St.	Haverhill, MA 01830
Honda MotorCars at Salem	360 North Broadway	Salem, NH 03079
Hospital Corp. of America	343 Borthwick Ave.	Portsmouth, NH 03801
Hoyt Autobody	102 Millville St.	Salem, NH 03079
Huggins Hospital (5)	South Main St.	Wolfeboro, NH 03894
Hypertherm Inc. (2)	Etna Rd.	Hanover, NH 03755
IBM Corp.	43 Constitution Ave.	Bedford, NH 03101
Imperial Printing Co. (2)	Commerce St.	West Lebanon, NH 03784
Imtec (2)	Box 809	Bellows Falls, VT 05101
Independent Granite State Publishing Co.	Moultenville Rd.	Center Ossipee, NH 03814
Intech Inc.	979 Main St.	Acton, MA 01719
Internal Revenue Service	135 High St.	Hartford, CT 06103
International Correspondence Service	6633 No. Blk Cannon Suite 103	Phoenix, AZ 85015
International Shoe Mach. Corp.	Ledge St.	Nashua, NH 03060
J & D Repairs	RFD 8, Box 394 Shaker Rd.	Loudon, NH 03301
J.C. Penny	Pheasant Lane Mall	Nashua, NH 03060
Jackson, Maynard DMD	303 Locust St.	Dover, NH 03820
Jacobs Electric	3 Brock St.	Rochester, NH 03867
James M. Yurick Assoc.	100 Main St.	Somersworth, NH 03878
James River Corp. (10)	Main Street	Groveton, NH 03582
Jamestown Industries	Jamestown Rd.	Belmont, NH 03220
Jarl Extrusion Inc.	Franklin Industrial Park	Franklin, NH 03235
JC Penney	270 Loudon Rd.	Concord, NH 03301
Jesseman's Garage	330 Main Street	Lisbon, NH 03585
Johnson, Douglas DMD	3 South St.	Concord, NH 03301
K & M Machine Company	Guild Rd.	Newport, NH 03773
K-Mart	3175 DW Highway No.	Hooksett, NH 03106
K-Mart	292 Lundboro Rd.	New Boston, NH 03070
Kalie & Kress, PA	150 Broad St.	Nashua, NH 03060
Kars, Etc.	RFD 2, Box 78	Tilton, NH 03276
Kawasaki-Yamaha of Laconia	1197 Union Ave.	Laconia, NH 03246
Keene, Robert DMD	31 South Park St.	Hanover, NH 03755
Kelley Construction Mgt. Corp.	195 Shore Dr.	Laconia, NH 03246
Kelley's Auto Parts		Bethel, ME 04217
Kern, Richard DMD	297 DW Highway #6	Merrimack, NH 03054
Kevin N. Wright Wood Products	Tory Hill Rd.	Alstead, NH 03602
Kevin Schurman Carpentry	RFD #1	Raymond, NH 03077

Kirby Vacuum Sales	151 Portland Ave.	Dover, NH 03820
Korsak Group	24 Kessler St.	Nashua, NH 03060
Kreitzer Snacks		Laconia, NH 03246
L & M Ambulance Corp.	New State Rd.	Manchester, Ct.
L. G. Printing	75 North Elm St.	St. Albans, VT 05478
Laconia Savings Bank	62 Pleasant St.	Laconia, NH 03246
Lakes Region Community Council	North Main St.	Laconia, NH 03246
Lakes Region General Hospital (9)	Highland St.	Laconia, NH 03246
Lambert Auto Sales	Claremont Jct.	Claremont, NH 03743
Lammtonge, Roger DMD	Jewett St.	Manchester, NH 03103
Lapoante Trucking & Landscaping	18 Cheney Dr.	Hudson, NH 03051
Laroche Chevrolet	Berlin-Gorham Rd.	Gorham, NH 03581
Lavallee-Brensinger Prof. Assoc.	121 Riverfront Dr.	Manchester, NH 03102
Laverdier's	Main Street	Gorham, NH 03581
Laverdier's Drug	42 Meadow St.	Littleton, NH 03561
Lawrence General Hospital (4)	1 General St.	Lawrence, MA 01841
Leavitts Inn		Franconia, NH 03580
Lebanon Fire Dept.	Park St.	Lebanon, NH 03766
Lechemere Sales	South Willow St.	Manchester, NH 03103
LeMay Construction Co.	539 Brickett Rd.	Manchester, NH 03103
Lena's Restaurant	42 South Main St.	White River Jct., VT 05049
Lep/Profit Slate System		Atlanta, GA 30067
Lewis and Saunders, Inc. (2)	P O Box 678	Laconia, NH 03246
Lewis Motors	Shelburn Rd.	South Burlington, VT 05403
Linear & Metric Fastener Co.	37 Harvey Rd.	Londonderry, NH 03053
Littleton Coin Company	Union St.	Littleton, NH 03561
Littleton Hospital (2)	107 Cottage Street	Littleton, NH 03561
Lombardi, Drs. John & Cyrilla	Rt. 102 Londonderry Commons	Londonderry, NH 03053
Longchamps	700 Harvey Rd.	Manchester, NH 03103
Lowell Central Electric Co., Inc.	556 Chelmsford St.	Lowell, MA 01851
Lowell General Hospital (2)	Vainum Ave.	Lowell, MA 01854
Lowell House	Tewksbury State Hospital	Tewksbury, MA
Lynchburg General Hospital	Tate Springs Rd.	Lynchburg, VA 24502
M & M Citgo	Hanover St.	Manchester, NH 03103
Magalloway Electric	Keech Rd.	Bungy, NH 03576
Maine Medical Center (2)	22 Bramhall St.	Portland, ME 04102
Mama Leona's		Hampton, NH 03842
Manchester PT Service	Bedford Commons Bldg. 3	Bedford, NH 03102
Mapleleaf Nursing Home (2)	198 Pearl St.	Manchester, NH 03104
Maplewood Manse	11 Prospect St.	Peterborough, NH 03458
Maplewood Nursing Home	River Rd.	Westmoreland, NH 03467
Margate Resort	76 Lake St.	Laconia, NH 03246
Marine Technical Service	68 Bridge Rd.	Salisbury, MA 01950
Marino, Ernest DMS	74 Allds St.	Nashua, NH 03060
Markem Corp. (2)	150 Congress St.	Keene, NH 03431
Masonic Retirement Home	813 Beech Street	Manchester, NH 03104
Massachusetts General Hospital	1 Cambridge St.	Boston, MA 02114
McDonald's		Littleton, NH 03581
McDonald's	Landhill Rd.	Meredith, NH 03253
McFarlane, Walter DMD	686 Chestnut St.	Manchester, NH 03103
McKerley Health Care Center	25 Ridgewood St.	Bedford, NH 03102
McKerley Health Care Center	Old Etna Rd.	Lebanon, NH 03766
McKerley Health Care Center (2)	677 Court St.	Keene, NH 03431
McKerley's Nursing Home	20 Maitland St.	Concord, NH 03301
McWilliams, Roger DMD	P O Box 95	Hanover, NH 03755
MEDCARE	75 Main St.	Mexico, ME 04257
Medical Personnel Pool	696 Hanover St.	Manchester, NH 03103
Mehan, William DMD	113 Mammoth Rd.	Manchester, NH 03103
Memorial Hospital (2)	Route 16	North Conway, NH 03818
Mental Health Center	Merrimack St	Manchester, NH 03103
Mental Health Center of Greater Manchester	401 Cypress St.	Manchester, NH 03103
Merrimack County Home		Gerrish, NH
Merrimack County Nursing Home	DW Highway	Boscawen, NH 03303

Methuen Shell	Haverhill St.	Methuen, MA 01844
Metropolitan Parking Systems, Inc.	8 St. Mary's St.	Boston, MA 02167
Midas	Buckhead Street	Atlanta, GA 30339
Milestone's Children's Center	Charlestown Rd.	Claremont, NH 03743
Milford Ford	Rt.13	Milford, NH 03055
Miniature Precision Bearing	Optical Ave.	Keene, NH 03431
Missan/Parsons		Washington, England
Mobil Solar Energy corp.	4 Suburban Park Dr.	Billerica, MA 01821
Monadnock Community Hospital	Old Street Rd.	Peterborough, NH 03458
Montgomery Ward	South River Rd.	Bedford,NH 03102
Mooney Corp. (2)	Old Prescott Hill Rd.	Laconia, NH 03246
Moore Business Forms & Systems	55 Constitution Dr.	Bedford, NH 03102
Mother Goose Daycare		Berlin, NH 03570
Mount Sinai Medical Center	5 East 98th St.	New York City, NY 10029
Mt. Ascutney Resort	Rt 44	Brownsville, VT 05037
Mt. Washington Hotel		Bretton Woods, NH 03575
Mt.St. Mary School	90 Concord St.	Nashua, NH 03060
MULTILINK (3)	3 Robinson Rd.	Bow, NH 03304
N.H. Dept. of Corrections (2)	105 Pleasant St.	Concord, NH
N.H. Dept. of Resourses & Econ. Develop.	105 Loudon Rd.	Concord, NH 03301
N.H. Dept. of Safety	10 Hazen Dr.	Concord, NH 03301
N.H. Dept. of Transportation	85 Loudon Rd.	Concord, NH 03301
N.H. Industrial Suppliers	Broad St.	Nashua, NH 03060
N.H. White Mountain Bank	Pleasant Street	Berlin, NH 03570
Nashua Memorial Hospital (3)	8 Prospect St.	Nashua, NH 03060
National Distributors	116 Wallace Ave.	S. Portland, ME 04106
National Grange Mutual (2)	55 West St.	Keene, NH 03431
Nellie Mae Inc.		Braintree, MA 02184
New England Homes	270 Ocean Rd.	Greenland, NH 03840
New England Tech Service	146 Londonderry Tpk.	Hooksett, NH 03106
New England Telephone	Main St.	Laconia, NH 03246
New England Telephone	160 Silver St.	Manchester, NH 03104
New Entertainment Satellites	29 Carroll Rd.	Pittsfield,NH 03263
New Hampshire Ball Bearing (2)	Rt. 202 So.	Peterborough, NH 03458
New Hampshire Ball Bearing	155 Lexington Ave.	Laconia, NH 03246
New Hampshire Div. of Human Services	Beacon Street West	Laconia, NH 03246
New Hampshire Hospital (4)	105 Pleasant St.	Concord, NH 03301
New Hampshire Savings Bank	27 North State St.	Concord, NH 03301
New Hampshire Technical Institute	P O Box 2039, Institute Dr.	Concord, NH 03302-2039
New London Hospital (3)	County Rd.	New London, NH 03257
New Medico-Highwatch	Rte. 25	Center Ossipee, NH 03814
Newcastle County Ambulance Service	Newcastle Ave.	Wilmington, Delaware 19801
Newport Family Health Center	87 Sunapee St.	Newport, NH 03773
Newport Hospital	Summer St.	Newport, NH 03773
Newport Municipal Ambulance	15 Sunapee St.	Newport, NH 03773
North East Staffing	955 Auburn St.	Manchester, NH 03103
Northeast Coal	39 Ledge Rd.	Pelham, NH 03076
Northeast Eye Physicians	9 Dunning St.	Claremont, NH 03743
Northeast Millwright	Bussier St.	Barry, VT 05641
Northeast Plotting, Inc.	7-I Taggart Dr.	Nashua, NH 03060
Northeast Rehabilitation Hospital (2)	70)78 Butler St.	Salem, NH 03079
Northeast Technical Services	28 By-Pass	Hooksett, NH 03106
Northeastern Vermont Regional Hospital	Hospital Drive	St. Johnsbury, VT 05819
Novel Iron Works	Ocean Rd.	Greenland, NH 03840
O'Neil, Richard DMD	23 South Mammoth Rd.	Manchester, NH 03103
OD Hopkins Associates Inc.	Park Ave.	Contoocook, NH 03229
Oldach Northeast Inc.	68E Stiles Rd.	Salem, NH 03079
Options in Community Living		Newmarket, NH 03857
Osteopathic Hospital of Maine	335 Brighton Ave.	Portland, ME 04102
Outlet Furniture	Hooksett Rd.	Hooksett, NH 03106
Parkland Medical Center	1 Parkland Dr.	Derry, NH 03038
Parkview Hospital	329 Upper Main St.	Brunswick, ME 04011

Patient Care Service Inc.	20 Countryclub Dr.	Bedford, NH 03102
Peer, Stephen DMD	309 West Main St.	Tilton, NH 03276
Piconics		Tyngsboro, MA 01879
Pike, William DMD	Newport Rd.	New London, NH 03257
Plausawa Valley Country Club	Whittemore Rd.	Concord, NH 03301
Play & Learning Day Care Center		Lancaster, NH 03584
Playtime Pools	1338 DW Highway No.	Hooksett, NH 03106
Portsmouth Animal Hospital	1039 Islington St.	Portsmouth, NH 03801
Portsmouth Fire Department	170 Court St.	Portsmouth, NH 03801
Portsmouth Naval Shipyard		Kittery, ME 03904
Portsmouth Regional Hospital (5)	Borthwick Ave.	Portsmouth, NH 03801
Pothier Builders	Drew Rd.	Derry, NH 03038
POV Roofing	20 Camp Allen Rd.	Bedford, NH 03102
Pratt & Whitney Group (2)	400 Main St.	East Hartford, CT 06108-0128
Pratt & Whitney UT Corp.		North Berwick, ME
Precision Refrigeration & A/C	Mast Rd.	Goffstown, NH 03045
Quik Print	Laconia Mall	Laconia, NH 03246
R.A. Fletcher Building Co.	Lily Pond Rd.	Gilford, NH 03246
Raceway Ambulance Service 2	Route 106	Loudon, NH 03301
Ragsdale Auto Sales	Route 9	Spencer, MA 01562
Railroad Street Mobil	24 Railroad Street	St. Johnsbury, VT 05819
Randazzo, Roland DMD	43 Bridge St. Box 250	Pelham, NH 03076
Rea Craft Press Inc., Co.	10 Wall St.	Foxboro,MA 02035
Real World Corp.	282 Loudon Rd.	Concord, NH 03301
Reckis, Roger DMD	5 Henry ST.	Bellows Falls, VT 05101
Region IV Area Agency	44 Warren St.	Concord, NH
Rehab Works	116 Schooley Circle	Dephne, AZ 36526
Rehabilitation Assoc. of N.E.	88 Maple St.	Waltham, MA 02154
Rehabilitation Center		Alleghaney,NY 01706
Reliable Paper & Supply Co.	Water St.	Claremont, NH 03743
Rich's Department Store	Fort Eddy Rd.	Concord, NH 03301
Rich's Department Store	Route 11	Rochester, NH 03867
Ridgewood House	RFD #1 Box 1818	Epsom, NH 03234
Riveredge Marina	81 River St.	Ashland, NH 03217
Rochester Manor	Whitehall Rd.	Rochester, NH 03867
Rochester Veterinary Clinic	Rte. 125	Gonic, NH 03867
Rockingham Electric Supply co.	187 River Rd.	Newington, NH 03801
Rockingham Manor	Whitehall Rd.	Rochester, NH 03867
Rockingham Memorial Hospital	One Hospital Ctr.	Bellows Falls, VT 05101
Rockingham Regional Ambulance Service 2	227 Main St.	Nashua, NH 03060
Roszell Fab & Weld	Belden Rd.	Rutland, VT 05701
Rt. 10 Pizza & Recreation	Rt. 10	W. Swanzey, NH 03469
Rudolph Electric Co., Inc.	Terril Industrial Park	Concord, NH 03301
Rutland Regional Hospital		Rutland, VT
RW Gillespie & Associates	P.O. Box 1730	Sanford, ME 04073
Rye Fire Department	563 Washington Rd.	Rye, NH 03870
S & K's Variety	Rt. 3	Tilton, NH 03276
S-A-S Auto Ports	181 Washington St.	Claremont, NH 03743
Sackett's	Fort Eddy Rd.	Concord,NH 03301
Sagamore Animal Hospital	RFD 1 Sagamore Rd.	Portsmouth, NH 03801
Saint John's Hospital	1 Hospital Drive	Lowell, MA 01852
Salem 66 Auto Sales	Old Bridge St.	Pelham, NH 03076
Salem Haven	23 Geremonty Dr.	Salem, NH 03079
Salem Radiology	23 Stiles Rd.	Salem, NH 03079
Salem Rehabilitation		Salem, NH 03079
Saphikon, Inc.	51 Powers St.	Milford, NH 03055
Sauermann Sheetmetal	13 Franklin St.	Derry, NH 03038
Scarborough & Company	Savage Rd.	Milford, NH 03055
Seafield Pines Hospital		Keene,NH 03431
Seminole Point Hospital	Box 1600	Sunapee, NH
Shanahan Ambulance Service (3)	101 Winter St.	Haverhill, MA 01830
Shechtman-Galkin Assoc.	4 Faneuil Hall	Boston, MA 02167

Sherwin-Williams	Route 28	Salem, NH 03079
Shostak Construction	Cony Rd.	Augusta, ME 04330
Simplex Wire and Cable		Newington, NH 03801
Simpson Paper Company		Guildhall, VT 05905
Ski and Son Construction	26 Kessler Farm Dr. #418	Nashua, NH 03060
Skidmore-Owings-Merrill	220 East 41st and 2nd Ave.	Manhattan, NY 10027
Smith Cove Marina	17 Dock Rd.	Gilford, NH 03246
Smith Electric		Wolfeboro, NH 03894
Speare Memorial Hospital	Hospital Rd.	Plymouth, NH 03264
Speare Memorial Hospital (2)	Studio Rd. Box 204	Warren, NH 03279
Spence, Richard DMD	92 South St.	Claremont, NH 03743
Spofford Hall	Rt 9A, Box 225	Spofford, NH 03462
Sporcic, David A. DMD	Washington St. Box 286	Conway, NH 03813
Sprague Electric Co. (4)		Amesbury, MA
Sprague Electric Company	70 Pembroke Rd.	Concord,NH 03301
Springfield Convalescent Center (2)	105 Chester Rd.	Springfield, VT 05156
Springfield Hospital (6)	25 Ridgewood Rd.	Springfield, VT 05156
St. Charles Children's Home	19 Grant St.	Rochester, NH 03867
St. Joseph Hospital	172 Kinsley St.	Nashua, NH 03060
St. Vincent de Paul Home	Providence Avenue	Berlin, NH 03570
State Motors	DW Highway No.	Manchester, NH 03104
State of N. H. - D.E.S.	Pleasant Street	Berlin, NH 03570
State of New Hampshire (YDC)	North River Rd.	Manchester, NH 03104
State of Vermont		Montpelier, VT
Steele Hill Resort (3)	Steele Hill Rd.	Laconia, NH 03246
Steinbach's	270 Loudon Rd.	Concord, NH 03301
Stone & Webster Engineering Corp.	245 Summer St.	Boston, MA
Strick, Robert DMD	16 Osgood St.	Norwich, CT 06360
Sullivan County Nursing Home (3)	Unity Rd.	Claremont, NH 03743
Sullivan Tire	369 Amherst St.	Nashua, NH 03063
Szopa, Roland DMD	753 Chestnut St.	Manchester, NH 03104
Tech Resources	1 Meadowbrook Rd.	Milford, NH 03055
Technical Design Services	8 Spruce St.	Nashua, NH 03060
Teradyne Connection Systems	44 Simon St.	Nashua, NH 03060
Terrascan (2)	Main Street	Lancaster, NH 03584
The Balsams Grand Resort Hotel		Dixville Notch, NH 03576
The Gould House	Rt 3	Plymouth, NH 03264
The Hunt Community	10 Allds St.	Nashua, NH 03060
The Plumbing Shop	116 Broadway	Dover, NH 03820
The Portland Newspapers	85 Congress St.	Portland, ME 04104
The Tuition Plan	54 Regional Park Dr.	Concord, NH 03301
Thompson, Paul DMD (2)	222 North River Rd.	Manchester, NH 03104
Timberland Shoe		Conway, NH 03818
Timberpeg Design Services	112 North Main St.	West Lebanon, NH 03784
Town of Hudson Fire Dept.	15 Library St.	Hudson, NH 03051
Townsend Ford		Townsend, MA 01469
Toys R Us	2 Keller St.	Manchester, NH 03101
Tri-County Cap Inc.	P.O. Box 496	Berlin, NH 03570
Tri-Town Emergency Ambulance Service	17 Central St.	Pembroke, NH 03275
Trilon Data Management Corp	Lower Shaker Village	Enfield, NH 03748
Trustworthy Hardware	1084 Union Ave.	Laconia, NH 03246
Underhill, Dr. DMD	4757 Main St.	East Greenwich, RI 02818
UNH Coop. Extension/Coos County	148 Main Street	Lancaster, NH 03584
United Brotherhood Credit Union	820 Main Street	Berlin, NH 03570
United Machine & Tool	River Rd.	Fremont, NH
University of New Hampshire	Kingsbury Hall	Durham, NH 03824
Upjohn Company	25 South River Rd.	Bedford, NH 03102
Upper Conn Valley Hospital (3)	Corliss Lane	Colebrook, NH 03576
Upper Conn Valley Mental Health Services	34 Colby St.	Claremont, NH 03576
USA Orrel	Lyme Rd.	Hanover, NH 03755
Valley Family Physicians	Box V Arbor Way	Charlestown, NH 03603
Valley Home Center	West Main St.	Hillsborough, NH 03244

Valley Regional Hospital (6)	243 Elm St.	Claremont, NH 03743
Vermont Central Power		St. Johnsbury, VT
VERSYSS	48 Constitution Dr.	Bedford, NH 03102
Veteran's Admin. Medical Center (2)	718 Smythe Rd.	Manchester, NH 03104
Veteran's Admin. Hospital (2)	Rte. 5	White River Jct., VT 05001
Villa Crest Retirement Center	1276 Hanover St.	Manchester, NH 03104
Village Management Corp.	P O Box 150	Hillsboro, NH 03244
Vision Financial Corp.	P O Box 506 - 55 West St. Washington Hospital Center, 110 Irving St.	Washington, DC 20010
Watts FluidAir (4)	Rte. 1	Kittery, ME 03904
Weathervane Restaurant	Rte. 4	Chichester,NH 03263
Weeks Dairy Foods	330 North State St.	Concord, NH 03301
Weeks Memorial Hospital (6)	Hospital Road	Lancaster, NH 03584
Wentworth Professional Bldg.	801 Central Ave.	Seabrook, NH 03874
Wentworth-Douglass Hospital (11)	789 Central Ave.	Dover, NH 03820
Wescorp International Limited	Delaware Place	Salem, NH 03079
White Mountain Distributors	Jericho Rd.	Berlin, NH 03570
Wildcat Tavern		Jackson, NH 03846
Wildes Service	42 Nashua St.	Milford, NH 03055
Winnisquam Marine	P O Box 250	Winnisquam, NH 03289
Winston-Prouty Center	2 Oak St.	Brattleboro, VT 05301
Winter Panel corp.		Brattleboro, VT 03531
Worcester Gallery Dental Clinic		Worcester, MA
Word House	41 So. Main St.	Concord, NH 03301
World Connections Travel	23 Fairway Dr.	Derry, NH 03038
Wyman's Auto Repair	West Man St.	Hillsboro, NH 03244
X-L Corp.	25 Progress Ave.	Nashua, NH 03062
Yankee Smokehouse		West Ossipee, NH 03890
YMCA	Mechanic St.	Manchester, NH 03101
Yoe, William DMD	39 Grove St.	Peterborough, NH 03458
York Hospital (2)	15 Hospital Dr.	York, ME 03909
Zachery Pizza	108 Lake St.	St. Albans, VT 05478

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SYSTEM MISSION STATEMENT

The New Hampshire Department of Postsecondary Technical Education is an agency of State government established to serve and contribute to the welfare of New Hampshire and its people. As distinct from the broader responsibilities of Community/Junior Colleges and the State University System, this Department is responsible for, and dedicated to, excellence in preparation of youth and adults for productive employment as technicians and skilled workers for New Hampshire employers. It achieves its purposes by holding the Institute and Colleges accountable for responsiveness to New Hampshire employers and to all serious students seeking open access to affordable, relevant preparation for the world of work.

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NOTICE OF NONDISCRIMINATION

It is the policy of the New Hampshire Department of Postsecondary Technical Education not to discriminate in its educational programs, activities, or employment practices on the basis of race, language, sex, age, or handicapping condition, under the provisions of Title VI and IX of the 1972 Educational Amendments; Section 504 of the Rehabilitation Act of 1973; and the Education of all Handicapped Children's Act of 1975.

Inquiries regarding compliance with these Acts may be obtained from the following persons:

Handicapped Discrimination
Section 504 Coordinator
101 Pleasant Street
Concord, NH 03301
(Tel. No. 271-2299)

Ethnic or Language Discrimination
Title VI Coordinator
101 Pleasant Street
Concord, NH 03301
(Tel. No. 271-2632)

Sex Discrimination, Title IX Coordinator
Office of the Commissioner of Education
101 Pleasant Street
Concord, NH 03301
(Tel. No. 271-3196)

Inquiries concerning these three areas may also be made to the Office of Civil Rights, Department of Education, Region 1, 140 Federal Street, Boston, MA 02110.

PLACEMENT OFFICERS

For assistance with any job placement activity please contact the individual listed below:

Richard Mulcahy
Counselor
NHTI-Concord
Institute Drive
Concord, NH 03301
Tel: 225-1800

Donald Morrissey
Director of Admissions
NHTC Laconia
Prescott Hill
Laconia, NH 03246
Tel: 524-3207

Kathleen Tremblay
Dean of Student Affairs
NHTC-Berlin
2020 Riverside Drive
Berlin, NH 03570
Tel: 752-1113

Kenneth McCann
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NHTC-Manchester
1066 Front Street
Manchester, NH 03102
Tel: 668-6706

Marie Bender
Dean of Student Affairs
NHTC-Claremont
Hanover Street Extension
Claremont, NH 03743
Tel: 542-7744

John Fischer
Dean of Student Affairs
NHTC-Nashua
505 Amherst Street
Nashua, NH 03063
Tel: 882-6923

David Veno
Dean of Student Affairs
NHTC-Stratham
277R Portsmouth Ave.
Stratham, NH 03885
Tel: 772-1194

We encourage prospective employers to call any of these officers for assistance in filling full or part-time vacancies.

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New Hampshire Department of
Postsecondary Technical Education
State House Annex – Room 401
Concord, NH 03301
1-800-247-3420 or (603) 271-2722

ERIC CLEARINGHOUSE FOR
JUNIOR COLLEGES